# **CorMedix**

Leading Development of Novel Anti-Infective Products in the Era of Increasing Bacterial Resistance

Company Overview | NYSE MKT: CRMD | September 2016



### **Forward Looking Statements**

This presentation contains certain statements that constitute forward-looking statements within the meaning of the federal securities laws. Statements that are not historical facts, including statements about our beliefs and expectations, are forwardlooking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. The forward looking statements in this presentation include statements about our business, including commercialization plans and potential markets for our products and product candidates, clinical trials, potential indications for our product candidates, development timelines, regulatory timelines and future events that have not yet occurred. Pharmaceutical and medical device development inherently involves significant risks and uncertainties, including the risks outlined in "Risk Factors" in our Annual Report on Form 10-K filed with the Securities and Exchange Commission and in "Risk Factors" in our Quarterly Reports on Form 10-Q filed with the Securities and Exchange Commission. Our actual results may differ materially from our expectations due to these risks and uncertainties, including, but not limited to, our dependence on the success of our lead product candidate Neutrolin, and factors relating to commercialization and regulatory approval thereof; unpredictability of the size of the markets for, and market acceptance of Neutrolin; the cost, timing and results of the ongoing and planned Phase 3 trials for Neutrolin in the U.S.; ability to raise sufficient capital; our ability to identify and enter into strategic transactions; intellectual property protection; retaining our stock's listing on the NYSE MKT; research and development activities; competition; industry environment, and other matters. Any forward-looking statements included in this presentation are based on information available to us on the date of this presentation. We undertake no obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

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### Neutrolin<sup>®</sup> is Designed to Protect Patients and Hospitals Keeps Sick Patients From Getting Sicker

#### <u>C</u>atheter-<u>R</u>elated <u>B</u>lood <u>S</u>tream <u>I</u>nfections (CRBSI)

#1 cause of hospital-acquired bacteremia in critically ill patients

- 250,000 infections / year in the U.S.<sup>1</sup>
- \$30,000-\$50,000+/infection<sup>2</sup>

Extensive morbidity and mortality

- 20-25% mortality (U.S.)<sup>3</sup>
- Prolong hospital stays<sup>4</sup>

### **Neutrolin**<sup>®</sup>

Non-antibiotic anti-infective solution

Fills central venous catheter between uses:

- Anti-microbial: *Prevents* CRBSI
- Anti-thrombotic: Prevents blood clots

Pivotal Phase 3 study ongoing in U.S.

Hemodialysis patients

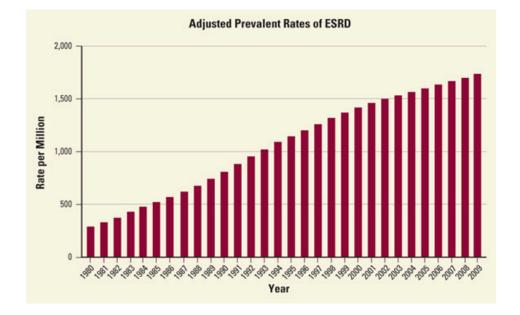
CE Marked product in European Union

1. Soufir L, Timsit JF, Mahe C, Carlet J, Regnier B, Chevret S. Attributable morbidity and mortality of catheter-related septicemia in critically ill patients: a matched, risk-adjusted, cohort study. Infect Control Hosp Epidemiol. 1999;20:396–401.

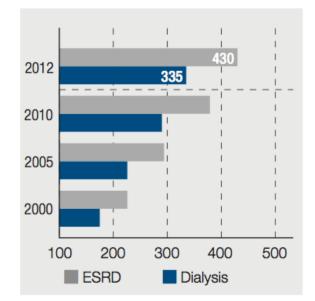
- 2. Deliberato R, Marra A, Correa T. Catheter Related Bloodstream Infection (CR-BSI) in ICU Patients: Making the Decision to Remove or Not to Remove the Central Venous Catheter. VCU Scholars Compass. 2012
- 3. Brun-Buisson C. New technologies and infection control practices to prevent intravascular catheter-related infections. Am J Respir Crit Care Med 2001; 164: 1557–8
- 4. Brunelli, S, et al. Clinical and economic burden of bloodstream infections in critical care patients with central venous catheters. Journal of Critical Care, Volume 35, 69 74



# Growing Hemodialysis Patient Population = Increased CRBSI Burden to Global Healthcare System



Development of global ESRD and dialysis prevalence values since 2000 (patients per million population)

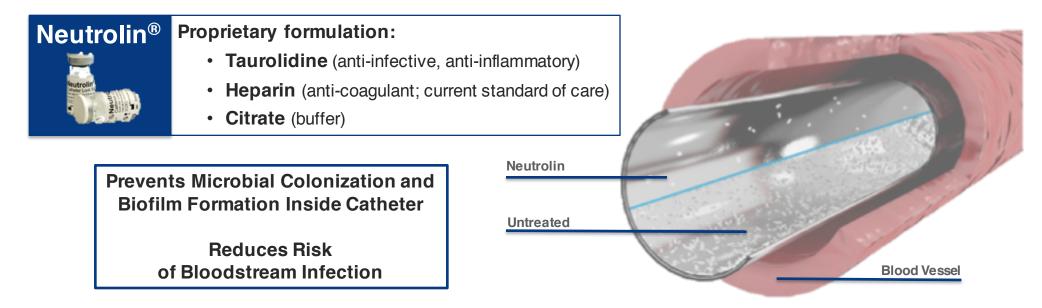


National Institute of Health, National Institute of Diabetes, Digestive, and Kidney Diseases: <a href="http://www.niddk.nih.gov/health-information/health-statistics/Pages/kidney-disease-statistics-united-states.aspx">http://www.niddk.nih.gov/health-information/health-statistics/Pages/kidney-disease-statistics-united-states.aspx</a>

ESRD Patients in 2012, a Global Perspective; Fresenius Medical Care Deutschland GmbH: http://bit.lv/29echO5



### Neutrolin<sup>®</sup>: Non-antibiotic Anti-Infective to Prevent CRBSI



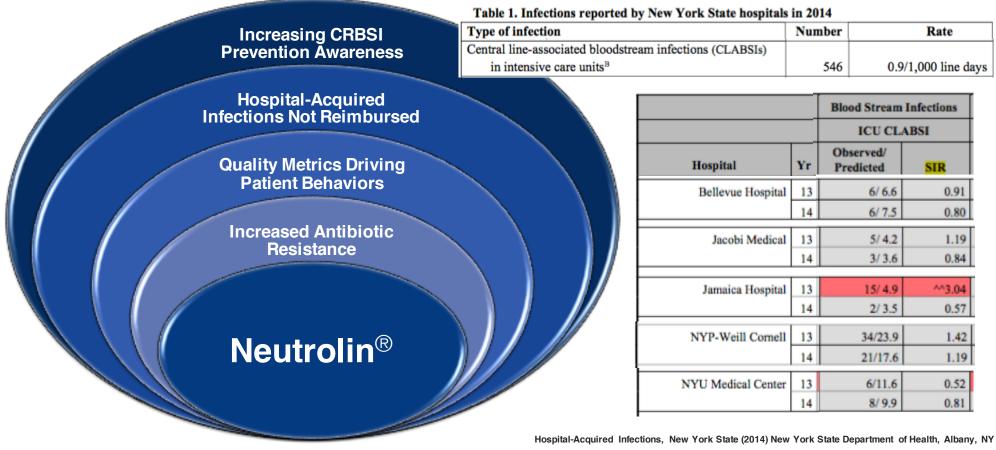
#### Non-antibiotic Taurolidine:

- Broadly active against bacteria, including drug-resistant MRSA, VISA, VRSA, ORSA and VRE
- · Kills microbes by disrupting bacterial cell wall; Blocks cell adhesion by inhibiting bacterial fimbriae
- No microbial resistance developed to date

Source: Caruso F, Darnowski JW, Opazo C, Goldberg A, Kishore N, et al. (2010) Taurolidine Antiadhesive Properties on Interaction with E. coli; Its Transformation in Biological Environment and Interaction with Bacteria Cell Wall. PLoS ONE 5(1): e8927. doi:10.1371/journal.pone.0008927



### **Multiple Factors Expected to Drive Neutrolin® Adoption**



# **U.S. Clinical Strategy**

Approval Pathway: Designated a therapeutic

- Granted FDAFast Track
- Qualified Infectious Disease Product (QIDP)

10.5 years Market Exclusivity

#### Phase 3 "LOCK-IT" Program (Catheter LOCK Solution Investigational Trial)

Ongoing: LOCK-IT 100: Currently enrolling hemodialysis patients

- 4Qtr 2016: Blinded interim safety analysis
- 2Qtr 2017: Complete patient enrollment
- Year-end 2017: Report top-line data

Planned: LOCK-IT 200: Oncology patients receiving IV parenteral nutrition, chemotherapy and hydration via catheter

• 4Qtr 2016: Anticipate meeting with FDA to finalize protocol

#### Post-market Phase 4 studies: ICU/CCU patients

CorMedix<sup>®</sup>

### LOCK-IT 100: Preventing CRBSI in Hemodialysis Patients

| Study<br>Design | <ul> <li>Phase 3, multicenter, double-blind, randomized (1:1), active control (heparin)</li> <li>632 hemodialysis patients on a catheter for end stage renal disease</li> <li>Currently enrolling</li> </ul> |
|-----------------|--|
| <b>~</b>        | Currentity enrolling   |

| Primary  | Time to occurrence of CRBSI in patients using Neutrolin vs. heparin as a |
|----------|--|
| Endpoint | catheter lock solution   |

| Кеу       | Catheter patency          |
|-----------|---------------------------|
| Secondary | Catheter removal          |
| Endpoints | Pharmacoeconomic analysis |



### Neutrolin Clinically Validated in Real World Setting

Neutrolin Usage Monitoring Program (NUMP) – Open Label Study Post-market observational study conducted in Germany

| <b>Complication</b><br>(per 1000 catheter days) | Historical<br>Benchmark   | Neutrolin <sup>®</sup> | % Reduction |
|---|---------------------------|------------------------|-------------|
| Infection                                       | 3.5 <sup>1</sup>          | 0.142                  | 96%         |
| Thrombosis                                      | <b>2.5</b> <sup>2,3</sup> | 0.085                  | 96.7%       |

n=202 patients, representing 36,083 hemodialysis catheter days

- Positive results consistent with prior clinical studies
- Data accumulated from NUMP registry add support to U.S. NDA filing

1.CDC Guidelines for the Prevention of Intravascular Catheter Related Infections; O'Grady et al., 2011. 2. Morris P, Knechtle SJ. Kidney Transplantation - Principles and Practice. Saunders, 2013. Print. 3. Napalkov P, Felici DM, Chu LK, Jacobs JR, Begelman SM. Incidence of catheter-related complications in patients with central venous or hemodialysis catheters: a health care claims database analysis.



### **Prior Studies**

| Study    | Number of Patients                           | Patient Type                        | Avg. Duration<br>(Days) | % Infection Reduction<br>vs. Control |
|----------|--|-------------------------------------|-------------------------|--------------------------------------|
| 1 (2003) | 20 pts Taurolidine (T)<br>30 pts Heparin (H) | Hemodialysis                        | 90                      | 50%                                  |
| 2 (2004) | 37 catheters T<br>39 catheters H*            | Hemodialysis                        | 158                     | 100%                                 |
| 3 (2001) | 76 pts T                                     | Hemodialysis                        | 250                     | 96%                                  |
| 4 (2010) | 16 pts T<br>14 pts H                         | Adult Home Parenteral Nutrition     | 641                     | 91.24%                               |
| 5 (2012) | 9 pts  | Adult Home Parenteral Nutrition     | 1000                    | 100%                                 |
| 6 (2012) | 19 pts                                       | Pediatric Home Parenteral Nutrition | 1000                    | 87.2%                                |
| 7 (2013) | 64 catheters T<br>65 catheters H             | Pediatric Oncology Patients         | 1000                    | 71.4%                                |

\*From 58 patients

**1.** Allon M Clin Infect Dis (2003) 36 (12):1539-44, **2.** Betjes Nephrol Dial Transplant (2004) 19:1546-1551, **3.** Sodemann K et al Poster: ASN 2001, **4.** Bisseling, T. M., M. C. Willems, et al. (2010) Clin Nutr 29(4): 464-8, **5.AI-Amin, A. H., J. Sarveswaran, et al.** (2013). J Vasc Access 0(0): 0., **6.Chu, H. P.,** J. Brind, et al. (2012). J Pediatr Gastroenterol Nutr 55(4): 403-7, **7.Handrup, M. M.**, J. K. Moller, et al. (2013). Pediatr Blood Cancer 60(8): 1292-8

**CorMedix** 

### **U.S.** Market Potential is Substantial; Driven by Catheter Days

| Neutrolin®    | Patients  | Catheter<br>Days | Vials per<br>Catheter Day               | Total<br>Units |
|---------------|-----------|------------------|---|----------------|
| Hemodialysis  | 468,000   | 127,000,000      | 0.5                                     | 55,880,000     |
| Neutrolin 2.0 |           |                  | Cartridges/Vials<br>per<br>Catheter Day |                |
| Oncology/TPN  | 7,740,000 | 90,000,000       | 3                                       | 270,000,000    |
| ICU           | 5,700,000 | 28,500,000       | 5                                       | 142,500,000    |

468,380,000 / year

#### **Catheter Population and Related Infection Rates are Significant**

Hemodialysis: National Kidney Foundation, The Facts About Chronic Kidney Disease. New York, NY, 2012.; U.S. Renal Data System, USRDS 2011 Annual Data Report: Atlas of Chronic Kidney Disease and End Stage Renal Disease in the United States. National Institutes of Health, National Institute of Diabetes and Digestive and Kidney Diseases, Bethesda, MD, 2011 and CorMedix estimates Oncology: American Cancer Society. Cancer Facts and Statistics. http://www.cancer.org/research/cancerfactsstatistics/. Accessed on April 1, 2015 and CorMedix estimates

Intensive Care Units: Society of Critical Care Medicine. Critical Care Statistics. http://www.sccm.org/Communications/Pages/CriticalCareStats.aspx. Accessed on April 10, 2015 and Cor/Vedix estimates



## **Unlocking Additional Value for Taurolidine**

| Product Category  | Indication                  | Preclinical | Phase 1 | Phase 2 | Phase 3 | Marketed |
|---|-----------------------------|-------------|---------|---------|---------|----------|
| Neutrolin®  | Hemodialysis                |             |         |         |         |          |
| Neutrolin 2.0   | Oncology / TPN              |             |         |         |         |          |
|   | ICU / CCU                   |             |         |         |         |          |
| CRMD-005 /<br>Vincristine<br>Combo<br>Nanoparticle              | Pediatric<br>Neuroblastoma* |             |         |         |         |          |
| Additional  | Suture materials            |             |         |         |         |          |
| <u>Opportunities</u> :  | Wound Closure               |             |         |         |         |          |
| Taurolidine<br>Incorporated<br>Antimicrobial<br>Medical Devices | Gel patch                   |             |         |         |         |          |
|   | Surgical mesh               |             |         |         |         |          |
| Neutrolin <sup>®</sup><br>Europe                                | Catheter lock solution      |             |         |         |         |          |

\* Orphan Disease Opportunity

### Taurolidine's Anti-infective/Anti-Inflammatory Properties Could Add Value to Medical Devices

Actively seeking partnership/co-development opportunities

| Product (market)            | <b>2015</b><br><b>Market Size</b><br>(forecasted, \$MM) | 2018<br>Market Size<br>(forecasted, \$MM) | Projected<br>CAGR |
|-----------------------------|---|---|-------------------|
| Sutures (Global)            | \$3,516   | \$3,962                                   | 4%                |
| Topicals (U.S.)             | 903   | 1,029                                     | 5%                |
| Viscosupplementation (U.S.) | 776   | 984                                       | 9%                |
| Nanofiber webs (U.S.)*      | 246   | 474                                       | 25%               |

\*Recently entered into research collaboration with Luna Innovations

Source: Life Science Intelligence



# **Novel Taurolidine-based Cancer Therapy**

#### **Taurolidine and Cancer**

- Known to inhibit a variety of human cancer cell growth *in vitro*; Shown recently to specifically inhibit neuroblastoma cell lines<sup>1</sup>
- Significantly enhances activity of cytotoxic drugs against neuroblastoma<sup>2</sup>

#### May 2016: Exclusive research licenses to NanoProteagen's NanoPro™ technology

- Delivering combination therapy: CRMD-005 plus vincristine (marketed as Oncovin<sup>®</sup>)
- Currently testing feasibility, with option to obtain exclusive worldwide license

#### Initial Target: Pediatric Neuroblastoma

- Most common extracranial tumor during childhood; poor outcomes for metastatic disease<sup>1,2</sup>
- Orphan Disease opportunity: ~650 cases per year in the U.S.<sup>3</sup>
- . Taurolidine specifically inhibits growth of neuroblastoma cell lines in vitro <u>http://www.ncbi.nlm.nih.gov/pubm.ed/247.62556</u>
- Taurolidine cooperates with antineoplastic drugs in neuroblastoma cells. <u>http://www.ncbi.nlm.nih.gov/pmc/articles/PMC4279</u>
- Pediatric Neuroblastoma eMedicine. <u>http://emedicine.medscape.com/article/988284-overview</u>



# **CorMedix Summary and Value Proposition**

- U.S. FDA Fast-track status with Phase 3 hemodialysis trial underway
   Proven clinical utility in EU post-market observational study
- Granted QIDP Designation up to 10.5 years potential market exclusivity in U.S.
- Additional pivotal and post-market studies planned to expand Neutrolin use
- Substantial additional value may be unlocked through partnership
  - taurolidine use in medical device applications and oncology
  - Two research collaborations in place and multiple discussions ongoing
- Neutrolin<sup>®</sup> currently available in EU and Middle East (CE Marked)



